POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL-JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1991	1990	Change %	1991	1990	Change %	1991	1990	Change %
Beginning Inventory	1,862,156	1,758,148	5.9%	240,542	352,487	-31.8%	2,102,698	2,110,635	- .4%
(+) Production	2,216,984	2,183,517	1.5%	439,534	451,210	-2.6%	2,656,518	2,634,727	.8%
(-) Ending Inventory	1,801,948	1,655,927	8.8%	186,436	344,060	-45.8%	1,988,384	1,999,987	- .6%
(=) Total Disappearance	2,277,192	2,285,738	- .4%	493,640	459,637	7.4%	2,770,832	2,745,375	.9%
(-) Exports	911,546	948,524	-3.9%	202,557	138,724	46.0%	1,114,103	1,087,248	2.5%
(=) Disappearance-Canada & United States	1,365,646	1,337,214	2.1%	291,083	320,913	-9.3%	1,656,729	1,658,127	- .1%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1991 & 1990

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1991 APR-JUN	1990	MINE SITE	OFFSITE	1991	1990	1991 APR-JUN	1990
MURIATE								
Special Standard	52,758	50,627	7,703	3,080	10,783	19,851	90,824	48,984
Standard	801,213	766,248	253,096	196,694	449,790	453,918	733,158	771,569
Chemical	25,657	26,173	9,794	2,365	12,159	24,975	21,750	19,126
Coarse	615,688	667,390	304,454	441,069	745,523	664,430	611,112	661,025
Granular	858,920	800,466	288,261	218,997	507,258	582,259	1,005,113	907,798
Soluble	218,446	227,517	130,589	54,730	185,319	186,551	214,011	220,660
Sulfates	83,836	96,306	63,155	14,397	77,552	68,003	94,864	116,213
TOTAL:	2,656,518	2,634,727	1,057,052	931,332	1,988,384	1,999,987	2,770,832	2,745,375

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1991 APR-JUN	1990	1991 APR-JUN	1990	1991 APR-JUN	1990	1991 APR-JUN	1990	1991	1990
MURIATE										
Special Std	30	31	69,317	63,457	-	-	-	-	69,347	63,488
Standard	74,673	78,711	675,300	631,924	86,208	50,710	2,186	1,259	838,367	762,604
Chemical	-	-	-	-	14,063	33,154	1,044	1,427	15,107	34,581
Coarse	672,290	637,652	90,555	89,075	-	-	-	-	762,845	726,727
Granular	624,787	660,306	172,924	165,911	-	-	-	-	797,711	826,217
Soluble	137,075	116,893	-	27,298	28,812	32,478	72,482	48,957	238,369	225,626
Sulfates	63,128	56,641	29,997	57,880	1,076	1,576	298	60	94,499	116,157
TOTAL:	1,571,983	1,550,234	1,038,093	1,035,545	130,159	117,918	76,010	51,703	2,816,245	2,755,400

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULFATES	TOTAL
Argentina	0	0	2,333	0	661	2,994
Australia	0	0	17,843	0	4,846	22,689
Belgium	0	0	11,550	0	0	11,550
Belize	59	0	297	0	0	356
Brazil	35,223	40,575	77,630	0	0	153,428
Chile	3,091	2,741	0	0	951	6,783
China	334,493	0	0	0	8,994	343,487
Colombia	4,908	4,040	4,018	0	440	13,406
Costa Rica	3,855	0	5,641	0	2,292	11,788
Denmark	16,694	0	0	0	0	16,694
Dom. Republic	0	0	7,805	0	0	7,805
Ecuador	4,258	668	663	0	171	5,760
Guatemala	4,200	4,200	0	0	0	8,400
Honduras	1,515	0	0	0	0	1,515
Indonesia	6,393	0	0	0	0	6,393
Jamaica	0	4,162	0	0	0	4,162
Japan	50,750	19,677	12,383	0	8,583	91,393
Korea	78,379	0	0	0	0	78,379
Malaysia	81,951	2,712	0	0	0	84,663
Martinique	0	0	2,314	0	363	2,677
Mexico	8,870	0	667	0	1,451	10,988
New Zealand	7,558	11,780	0	0	0	19,338
Pakistan	13	0	0	0	0	13
Philippines	31,755	0	0	0	0	31,755
Puerto Rico	0	0	0	0	33	33
South Africa	3,939	0	17,590	0	0	21,529
Switzerland	33,525	0	11,651	0	0	45,176
Taiwan	29,500	0	0	0	0	29,500
Thailand	3,688	0	0	0	1,212	4,900
OTHER COUNTRIES	0	0	539	0	0	539
TOTAL AG:	744,617	90,555	172,924	0	29,997	1,038,093
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	15	-	-	0	94	109
Italy	0	-	-	9,494	0	9,494
Japan	213	-	-	45,144	164	45,521
Korea	250	-	-	10,900	0	11,150
Mexico	2,183	-	-	0	40	2,223
New Zealand	24	-	-	0	0	24
Taiwan	500	-	-	3,471	0	3,971
United Kingdom	25	-	-	0	0	25
OTHER COUNTRIES	0	-	-	3,473	0	3,473
TOTAL NON-AG:	3,230	-	-	72,482	298	76,010
TOTAL EXPORTS	**747,847**	**90,555**	**172,924**	**72,482**	**30,295**	**1,114,103**

Other Countries =

Agricultural, 539 tons granular grade to Trinidad;
Non-Agricultural, 3,473 tons soluble grade to China.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1991 & 1990

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1991 APR-JUN	1990	MINE SITE	OFFSITE	1991	1990	1991 APR-JUN	1990
MURIATE								
Special Standard	52,758	50,627	7,703	3,080	10,783	19,851	90,824	48,984
Standard	697,315	661,300	230,593	195,293	425,886	344,672	619,340	667,642
Chemical	22,936	23,372	9,335	2,365	11,700	23,640	19,169	16,572
Coarse	581,529	623,158	280,234	440,577	720,811	648,173	587,597	625,825
Granular	660,584	615,849	238,576	211,973	450,549	435,793	759,735	724,830
Soluble	201,862	209,211	127,489	54,730	182,219	183,798	200,527	201,885
TOTAL:	2,216,984	2,183,517	893,930	908,018	1,801,948	1,655,927	2,277,192	2,285,738

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1991 APR-JUN	1990	1991 APR-JUN	1990	1991 APR-JUN	1990	1991 APR-JUN	1990	1991	1990
MURIATE										
Special Std	30	31	69,317	63,457	-	-	-	-	69,347	63,488
Standard	42,412	43,395	622,703	598,226	54,623	15,439	-	-382	719,738	656,678
Chemical	-	-	-	-	11,551	30,536	774	1,394	12,325	31,930
Coarse	657,429	614,608	63,110	75,700	-	-	-	-	720,539	690,308
Granular	491,893	517,838	83,160	133,887	-	-	-	-	575,053	651,725
Soluble	123,242	98,211	-	27,285	28,685	32,155	72,482	48,957	224,409	206,608
TOTAL:	1,315,006	1,274,083	838,290	898,555	94,859	78,130	73,256	49,969	2,321,411	2,300,737

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	17,843	0	17,843
Belgium	0	0	11,550	0	11,550
Brazil	12,586	16,539	15,222	0	44,347
China	334,493	0	0	0	334,493
Columbia	4,038	4,040	4,018	0	12,096
Costa Rica	0	0	1,261	0	1,261
Denmark	16,694	0	0	0	16,694
Dom. Republic	0	0	4,037	0	4,037
Guatemala	4,200	4,200	0	0	8,400
Indonesia	6,393	0	0	0	6,393
Jamaica	0	4,162	0	0	4,162
Japan	44,625	19,677	8,216	0	72,518
Korea	78,379	0	0	0	78,379
Malaysia	81,951	2,712	0	0	84,663
New Zealand	7,558	11,780	0	0	19,338
Pakistan	13	0	0	0	13
Philippines	31,755	0	0	0	31,755
South Africa	2,622	0	9,362	0	11,984
Switzerland	33,525	0	11,651	0	45,176
Taiwan	29,500	0	0	0	29,500
Thailand	3,688	0	0	0	3,688
TOTAL AG:	692,020	63,110	83,160	0	838,290
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Italy	0	-	-	9,494	9,494
Japan	213	-	-	45,144	45,357
Korea	0	-	-	10,900	10,900
New Zealand	24	-	-	0	24
Taiwan	500	-	-	3,471	3,971
United Kingdom	25	-	-	0	25
OTHER COUNTRIES	0	-	-	3,473	3,473
TOTAL NON-AG:	774	-	-	72,482	73,256
TOTAL EXPORTS	**692,794**	**63,110**	**83,160**	**72,482**	**911,546**

Other Countries =
Non-Agricultural, 3,473 tons soluble grade to China.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULFATES	TOTAL
Argentina	0	0	2,333	0	661	2,994
Australia	0	0	0	0	4,846	4,846
Belize	59	0	297	0	0	356
Brazil	22,637	24,036	62,408	0	0	109,081
Chile	3,091	2,741	0	0	951	6,783
China	0	0	0	0	8,994	8,994
Colombia	870	0	0	0	440	1,310
Costa Rica	3,855	0	4,380	0	2,292	10,527
Dom. Republic	0	0	3,768	0	0	3,768
Ecuador	4,258	668	663	0	171	5,760
Honduras	1,515	0	0	0	0	1,515
Japan	6,125	0	4,167	0	8,583	18,875
Martinique	0	0	2,314	0	363	2,677
Mexico	8,870	0	667	0	1,451	10,988
Puerto Rico	0	0	0	0	33	33
South Africa	1,317	0	8,228	0	0	9,545
Thailand	0	0	0	0	1,212	1,212
OTHER COUNTRIES	0	0	539	0	0	539
TOTAL AG:	52,597	27,445	89,764	0	29,997	199,803
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	3	-	-	0	94	97
Japan	0	-	-	0	164	164
Korea	250	-	-	0	0	250
Mexico	2,183	-	-	0	40	2,223
TOTAL NON-AG:	2,456	-	-	0	298	2,754
TOTAL EXPORTS	**55,053**	**27,445**	**89,764**	**0**	**30,295**	**202,557**

Other Countries =
Agricultural, 539 tons granular grade to Trinidad.